

The seasonal trip quota is determined by region & route. The example below, with a quota of 8, is for South Bay - Lake Tahoe Route in California

TL Level	How to Qualify	Benefits
TL Level I	1. Apply, complete the online training, and pass the quiz	1. \$25 lunch money on the trip you lead 2. From your 3rd trip on, bus + lift are reimbursed for the trips you lead. Upon successful completion of the 8 qualified trips, get reimbursed for bus + lift for the first 2 trips.
TL Level II	1. Completed 8 qualified trips in the same season	1. \$25 lunch money on the trip you lead 2. Enjoy 15% companion discount on the trip you lead (limited to 1 bus and 1 lift)
TL Level III	1. Completed 10 qualified trips (cumulative)	1. \$25 lunch money on the trip you lead
	2. Do a minimum of 8 qualified trips each season to maintain your Level III status	2. Enjoy 40% companion discount on the trip you lead (limited to 1 bus and 1 lift) 3. Extra Bonus if you led 12 or more trips in prior season: Enjoy 60% companion discount on the trip you lead (limited to 1 bus and 1 lift).
Super Achiever Bonus (currently only in CA)	Lead 12 or more trips in the prior season	Enjoy 60% companion discount on the trip you lead (limited to 1 bus and 1 lift) for current season

Question	Answer
What is a "qualified trip"?	Average rating 4.1+, single category rating 3.1+, trip report filed within 24 hours, survey return 30+%
If multiple TL wants the same trip, who gets it?	Best Ratings , among other factors. We select TL who can best represent NAC SKI in front of customers.
Trip report filed within 24 hours, from when?	11:00 PM on the day of the trip, therefore your trip report must be filed before 11:00 pm the next day.
How do you define "companion"?	A companion is any person you wish to bring along as your guest, i.e., spouse, date, friend, etc. The companion trip must be booked under your name.
Can I bring a friend for free ride if there are empty seats?	No because we sell one way tickets online. Even when there are empty seats at the departure, there might be customers who order one way return tickets for the return trip.
What if I don't do 8 qualified trips a season?	TL Level II: if you complete less than 8 qualified trips this season, next season, you become TL level I.
	TL Level III: If you complete less than 8 qualified trips this season, next season you become TL Level II.
How is the trip quota determined?	Each season, quotas will be established based on prevailing market conditions for a specific city and route.
What is the Super Achiever Bonus?	It is an additional benefit of 60% companion discount for our very best and active Tour Leads that lead a minimum of 12 trips in the previous season. Currently it is only available in California.

NAC SKI, LLC reserves the right to change the benefit terms and the definition of a qualified trip without prior notice.